



Industry: Chemical

- A chemical manufacturer needed a Blue-Flex® grid coupling with an expedited delivery.
- Martin was able to quickly pull the part off the shelf and get it ready for hot shot pickup.



Why Martin?

Inventory. We maintain large inventories to ensure superior service to all customers.

That personal touch. When you call Martin a real person will answer your call every time.

Complete manufacturer. We manufacture what we sell, which means we control the quality, inventory levels, deliveries and the cost of our products.

After-hour emergencies. Each of our locations have people on call for stock, altered and made to order products 24 hours a day, 7 days a week, 365 days a year.

Superior field support. We have field professionals who understand our products, processes, and services. They are available to help better match our offerings with your specific needs.

Challenge

- A chemical manufacturer was in a breakdown situation early Tuesday evening and needed to quickly replace half of a Blue-Flex® grid coupling to get the plant up and running.

Solution

- To get the user up and running quickly, Martin's after-hours team came in to pull the required part off the shelf and meet a hot shot truck to deliver the part within the hour.



Impact

- Martin's large inventory combined with reliable after-hours service made it possible to fill the order exactly when needed. Quick delivery of the required part saved the customer over eight hours of downtime, allowing them to resume operations and avoid any further downtime costs.



Learn more about Martin and power transmission & material handling solutions at:
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